

re·mark·a·ble

Adjective: worthy of attention; striking

Synonyms: notable - noteworthy - extraordinary - outstanding

Our Mission

is to help our clients create remarkable events that educate, entertain and engage.

Our Vision

We see a company that builds long term, trustworthy and honouring relationships with everyone that we meet.

We see a company that is financially stable, continually growing and generous.

We see a company where there's a buzz about working, where ideas are unrestricted and passion is cultivated.

We see a company with a reputation for delivering excellence.

stagetex
audio | lighting | video | staging

Our values

are really important to us! For the last couple of months we've had some really exciting discussions about what we want our company to look like. Some of the words we thought about using to express this are



Our core values

are the foundational building blocks of our company. To go the distance, we want to be built on principles that will support us through our growth over the years to come. These values capture the heart and essence of what's important to us...

Relationship

Lots of people want to ride with you in the limo, but what you want is someone who will take the bus with you when the limo breaks down. ~ Oprah Winfrey

Simply put, we are people who work with people and as individuals they matter to us. Strong, positive, relationships with colleagues, partners, clients and suppliers is what makes Stagetex different from your average business.

Within our relationships, we want to be able to encourage and challenge each other, to help each other grow personally and professionally. We want to celebrate each other's successes and support each other through the hard stuff that life throws at us. We want to have fun together - laughter is medicine for the soul.

We want to create an environment where people feel supported, where they can have truly great friendships at work. We want to build on a foundation of trust. For existing and new employees to come, we want to create a culture of trust, where each person understands that we genuinely care about them both personally and professionally.

We want to be a company that excels in communication. Being open, honest and transparent can be a tough thing to do, but saying what we believe and doing what we say is key to building the culture of trust that we're aiming for. And it applies to everyone - from the director, to the PA, to the most highly qualified techi, to the cleaner...we're all in this together.

Creativity

“To be a successful entrepreneur (business) one needs a vision of greatness for one’s work. If we dream extravagantly we will be inspired to forge a reality beyond the straight jacket of practicalities. There is a profound connection between art and enterprise which allows business to overcome the limitations of their existing visions” ~ Sir Ernest Hall

Just because someone does something a certain way doesn’t make it the right thing to do. Just because we have been doing it for years doesn’t mean we’re doing it in the best possible way. We are always looking for different perspectives and new, and exciting ways of doing things. It’s not a case of thinking outside the box, it’s a case of making sure we never get stuck in a box.

We want to have fun! The office will be a hive of creativity, bursting with ideas and ‘the sky’s the limit’ mentality. We want to lose the structure and rigidity of the typical corporate environment and create somewhere that energizes and inspires both the team and visiting clients.

Sometimes being creative means that we break all the rules and come up with very unconventional ideas. But that’s what makes us different. That’s what differentiates us. That’s how we stay ahead of the competition.

Growth

“Conformity is the jailor of freedom and the enemy of growth” ~ John F. Kennedy

We believe that work is a place where character is developed, relationships flourish and new skills are learnt. Through an environment of mentoring, exploring and learning, our aim is to help unlock the full potential of every event we create, and every person we work with.

Constant improvement and constant change is a vital component of our organisation. By learning how to do things better we will be more efficient and will have a greater influence within the industry. As a result of this growth, we are able to grow in generosity with our resources, knowledge and finances. We are passionate about investing back into the communities we work in.

We grow because we face new challenges, try new things, and learn from our experiences. Growth requires effort but it's one of the most fun and rewarding things to be part of. The cycle of growth and learning is something that will never finish. Just as we think we are getting really good at something, there will be advances in technology, the industry and client requests that will prompt us to keep pushing forwards.

The next problem is just an opportunity to grow again!

Excellence

“Excellence is doing ordinary things extraordinarily well” ~ John W. Gardner

We know there are other companies in the sector in which we work. But we want to stand out from the crowd. If we're going to be excellent at doing the big things, we need to develop a habit of excellence in the smallest details. No job is too small and every process counts in delivering the bigger picture.

We want to create a culture where excellent is expected. From how we treat our largest client, to the delivery man, to a supplier and new customers. We want to serve people consistently well.

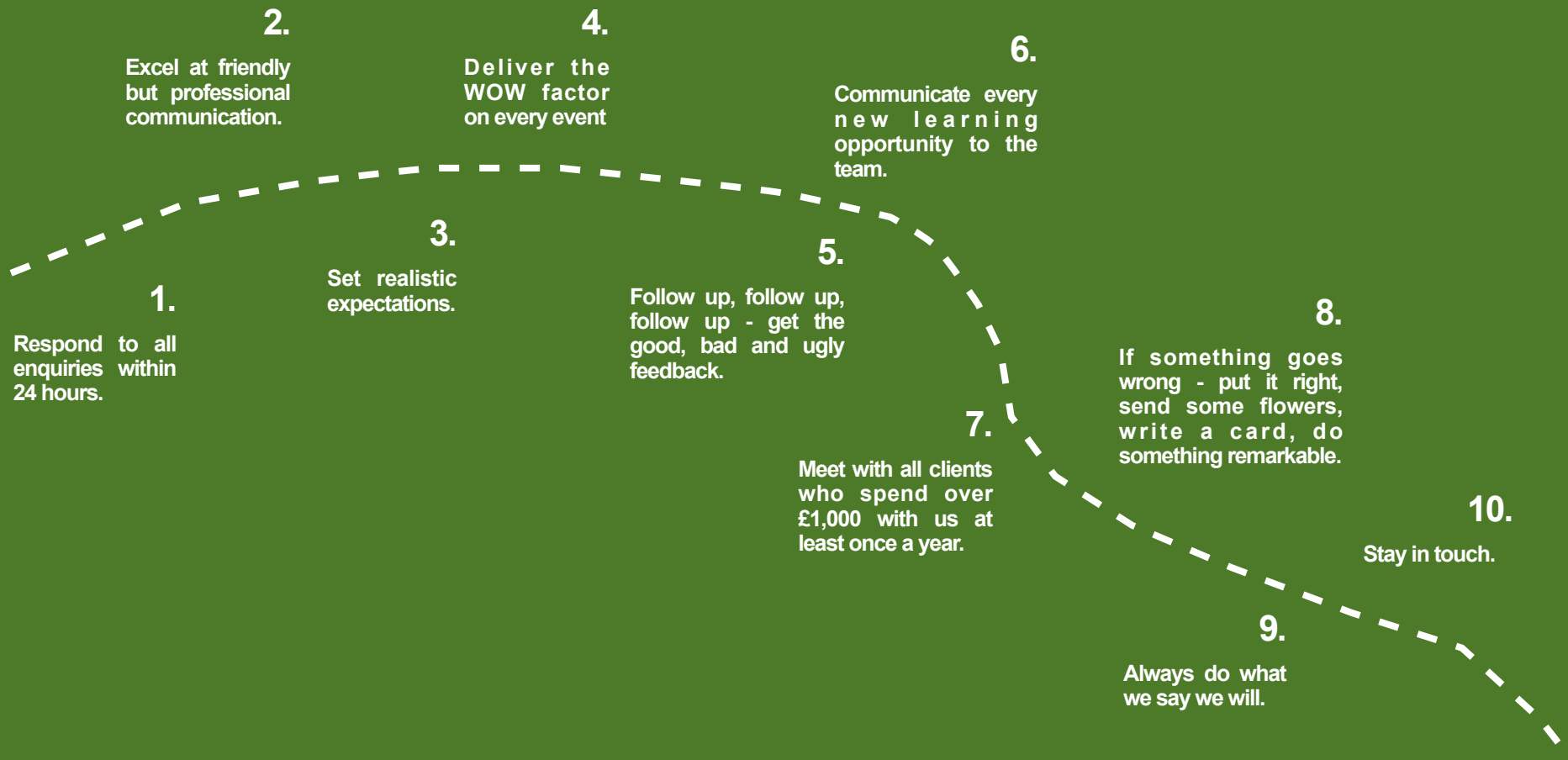
Excellence is not relative, it's not about being the best - it's about doing things in the best possible way. This might sound ambitious and it is, but this is where we believe we'll stand out from our competitors.

The Road to Remarkable Service

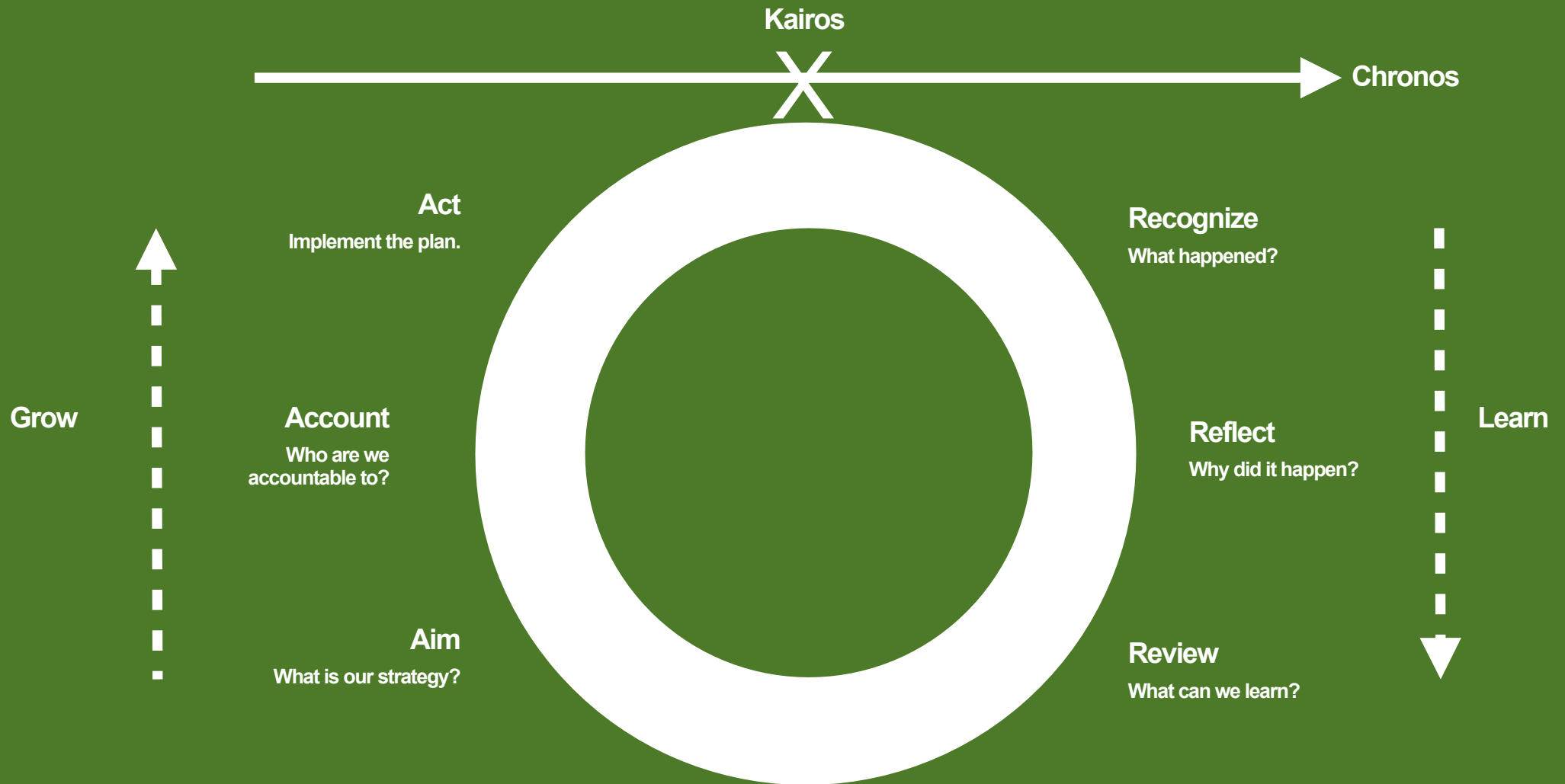


Our targets by August 2012

Convert 1/3 enquiries to business
Convert 2/3 enquiries > £600 to business
Log 100% enquiries & comms in Salesforce
50% of business (by turnover) from repeat customers



A tool to help us learn and grow



IT WILL BE A
PLEASURE TO
WORK WITH YOU ON
OUR NEXT EVENT

THE TECHNICIAN ON THE
DAY WAS EXCELLENT, A
CREDIT TO YOUR
COMPANY

I FOUND THE WHOLE SERVICE
YOU OFFERED US AND THE
EQUIPMENT YOU HIRED OUT TO
US TO BE FIRST CLASS

EVERYTHING WENT
AMAZINGLY WELL AND
THE SCREEN MADE THE
EVENT

I CANNOT THANK YOU
ENOUGH FOR YOUR HELP
AND PROFESSIONALISM

FAB SERVICE
AS ALWAYS

OUR SECRETARY GENERAL
COMMENTED THAT THE
SOUND SYSTEM WAS THE
BEST HE HAD EVER
ENCOUNTERED

I HAVE NOTHING BUT
PRAISE TO GIVE YOU

WE WERE
EXCEPTIONALLY
IMPRESSED AND HAPPY
WITH OUR EVENT.
STAGETEX WERE
WONDERFUL

re·mark·a·ble